

# November 2021 Santa Clara County Market Update

# Overview

NOVEMBER 2021

New Listings

1,056

-10% Year-over-year

Closed Sales

1,466

+1% Year-over-year

Average Days-on-Market

17

-15% Year-over-year

Average Price Per SqFt

\$971

+17% Year-over-year

Median Sale Price

\$1.4M

+16% Year-over-year

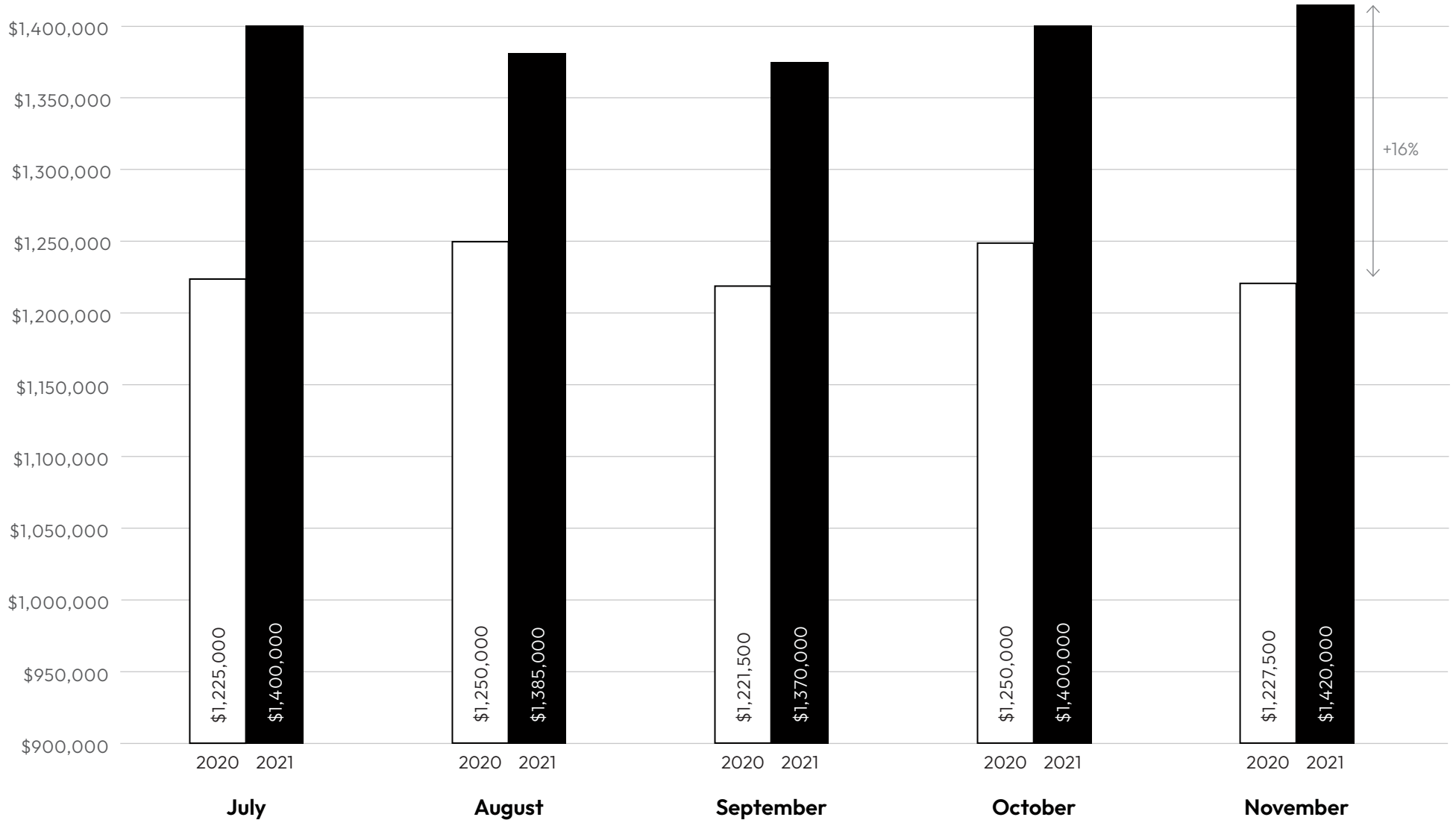
Total Volume

\$2.5B

+15% Year-over-year

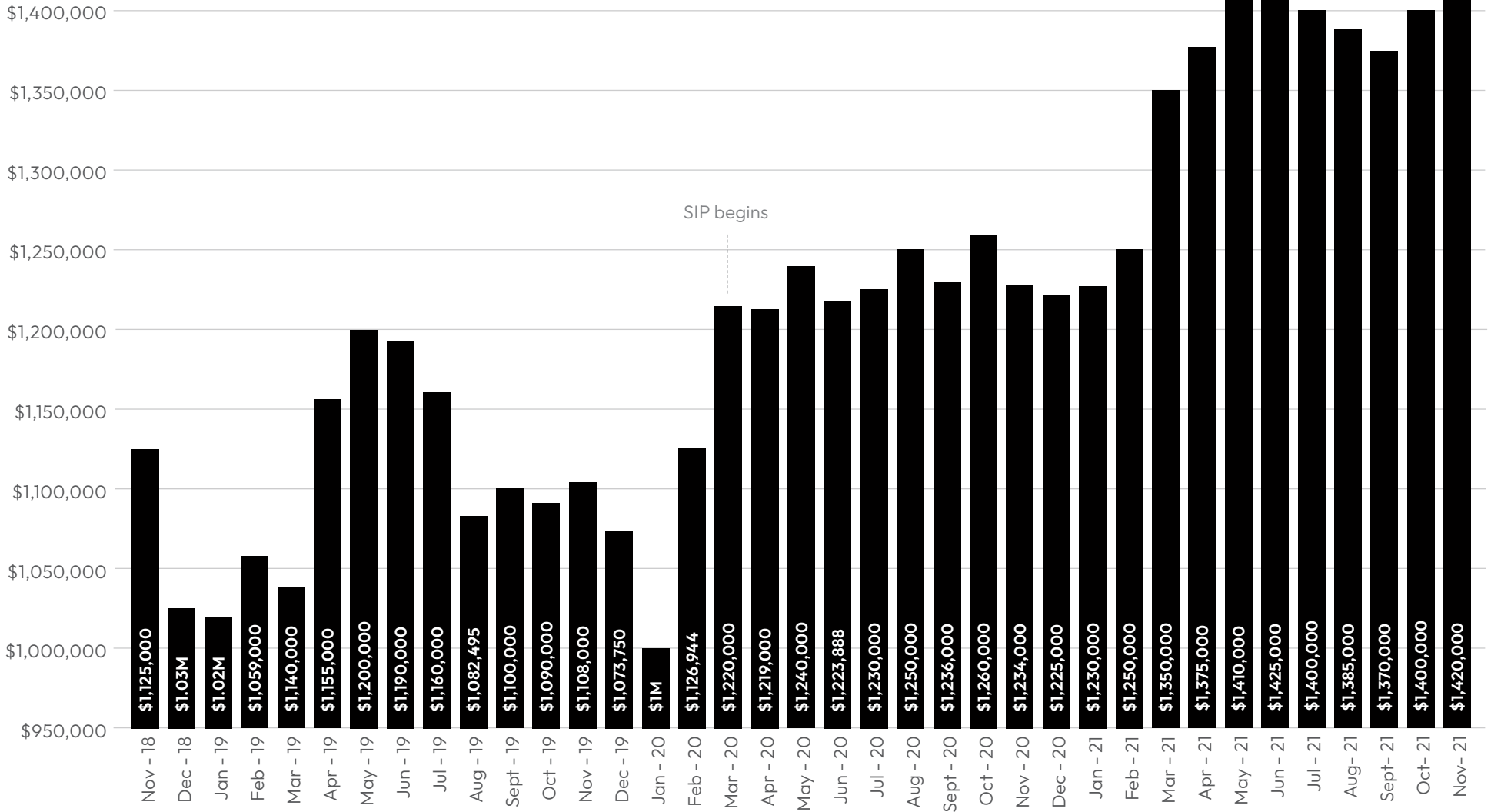
# Median Sales Price

BY MONTH, YEAR-OVER-YEAR



# Median Sales Price

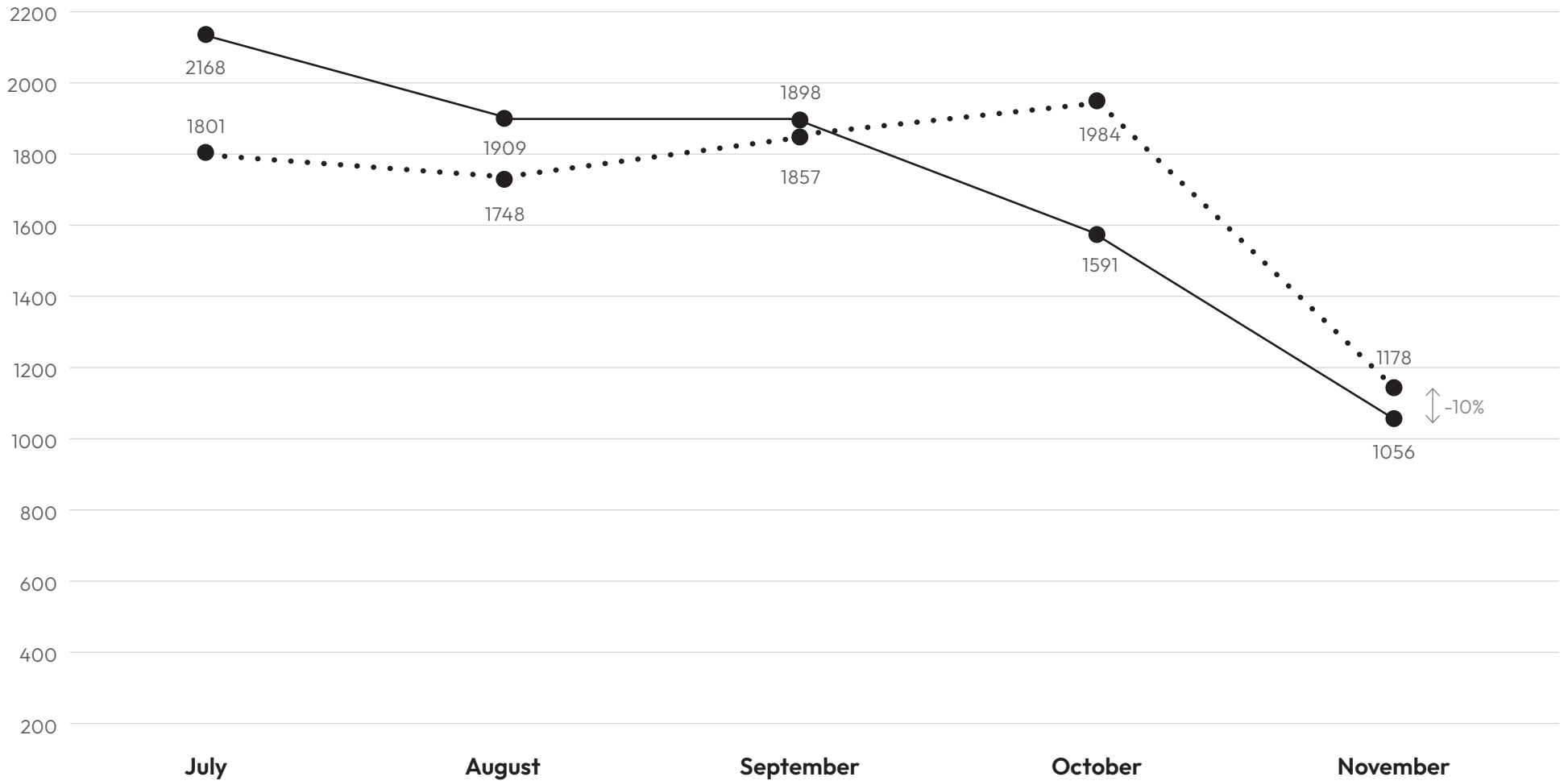
BY MONTH



# New Listings

BY MONTH, YEAR-OVER-YEAR

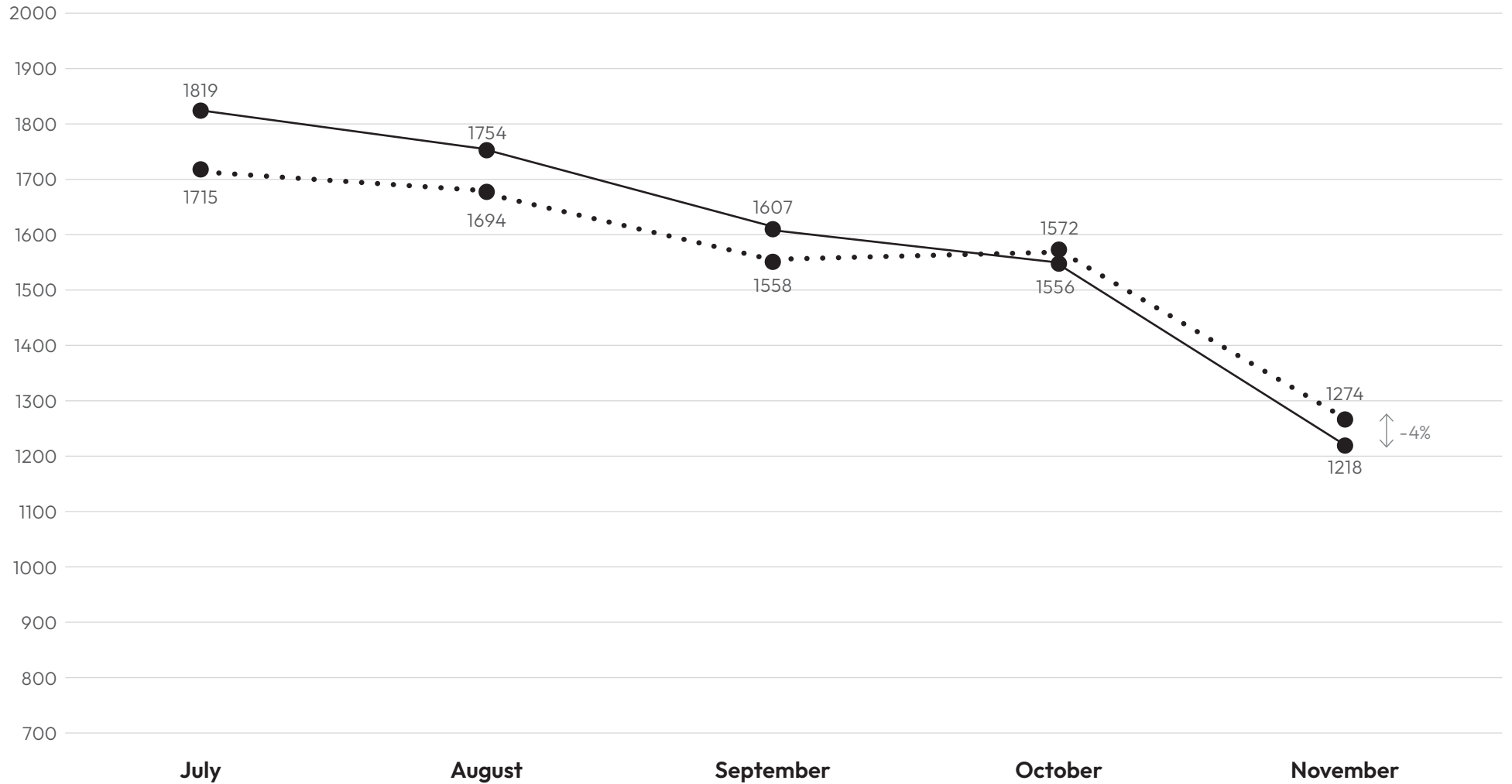
— 2021    ..... 2020



# Contracts Signed

BY MONTH, YEAR-OVER-YEAR

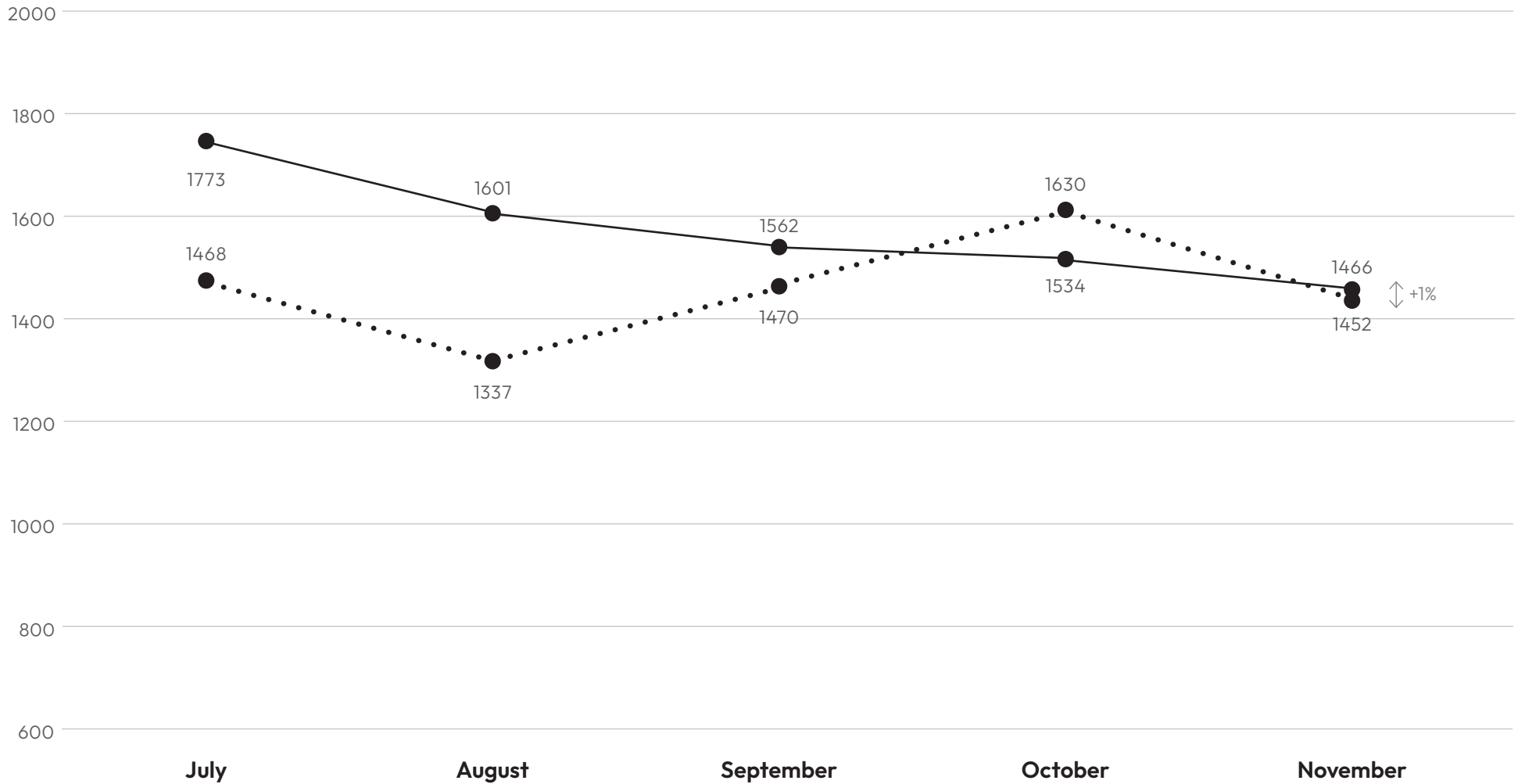
— 2021    ..... 2020



# Closed Sales

BY MONTH, YEAR-OVER-YEAR

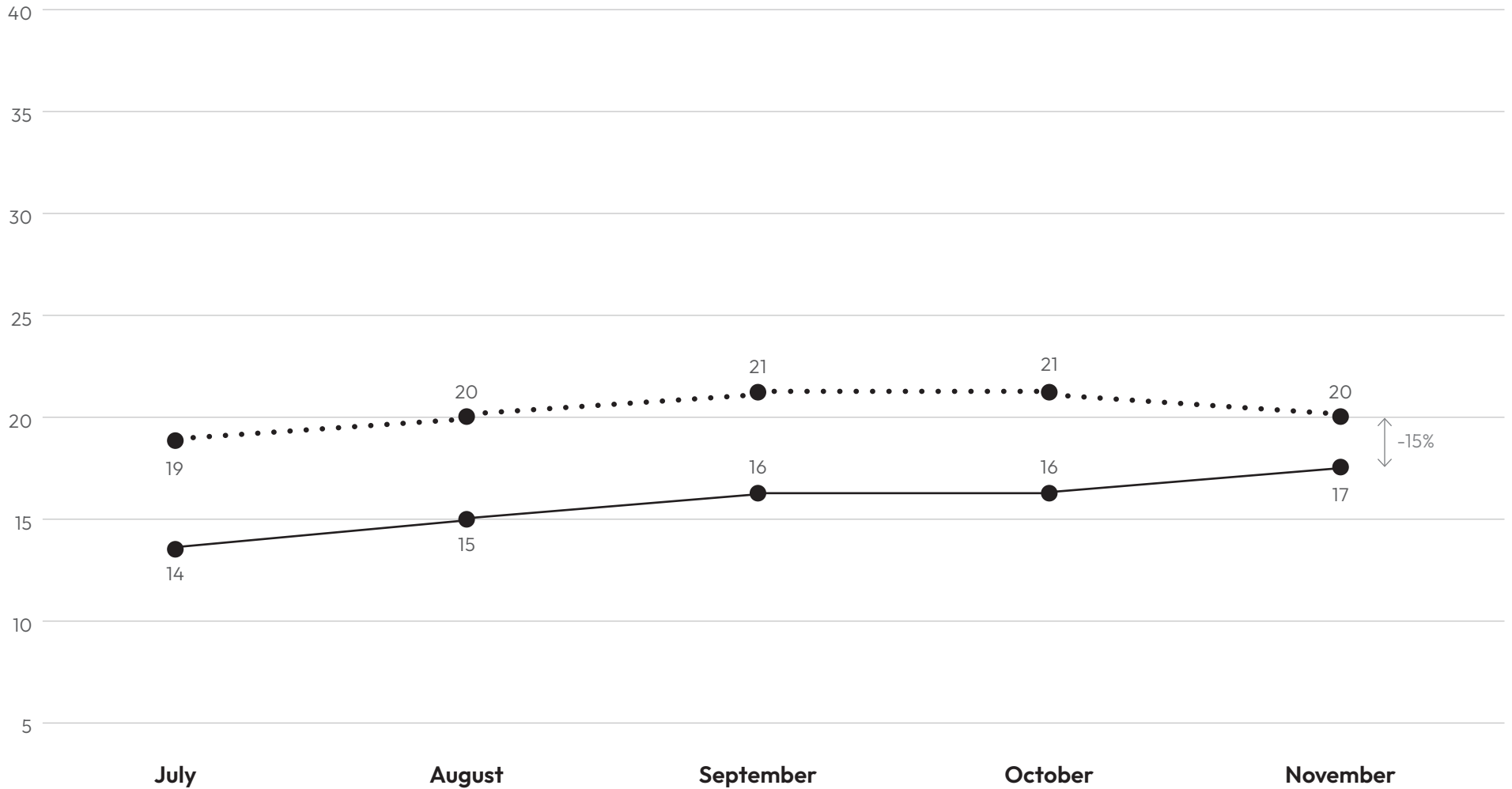
— 2021    ..... 2020



# Average Days-on-Market

BY MONTH, YEAR-OVER-YEAR

— 2021    ..... 2020

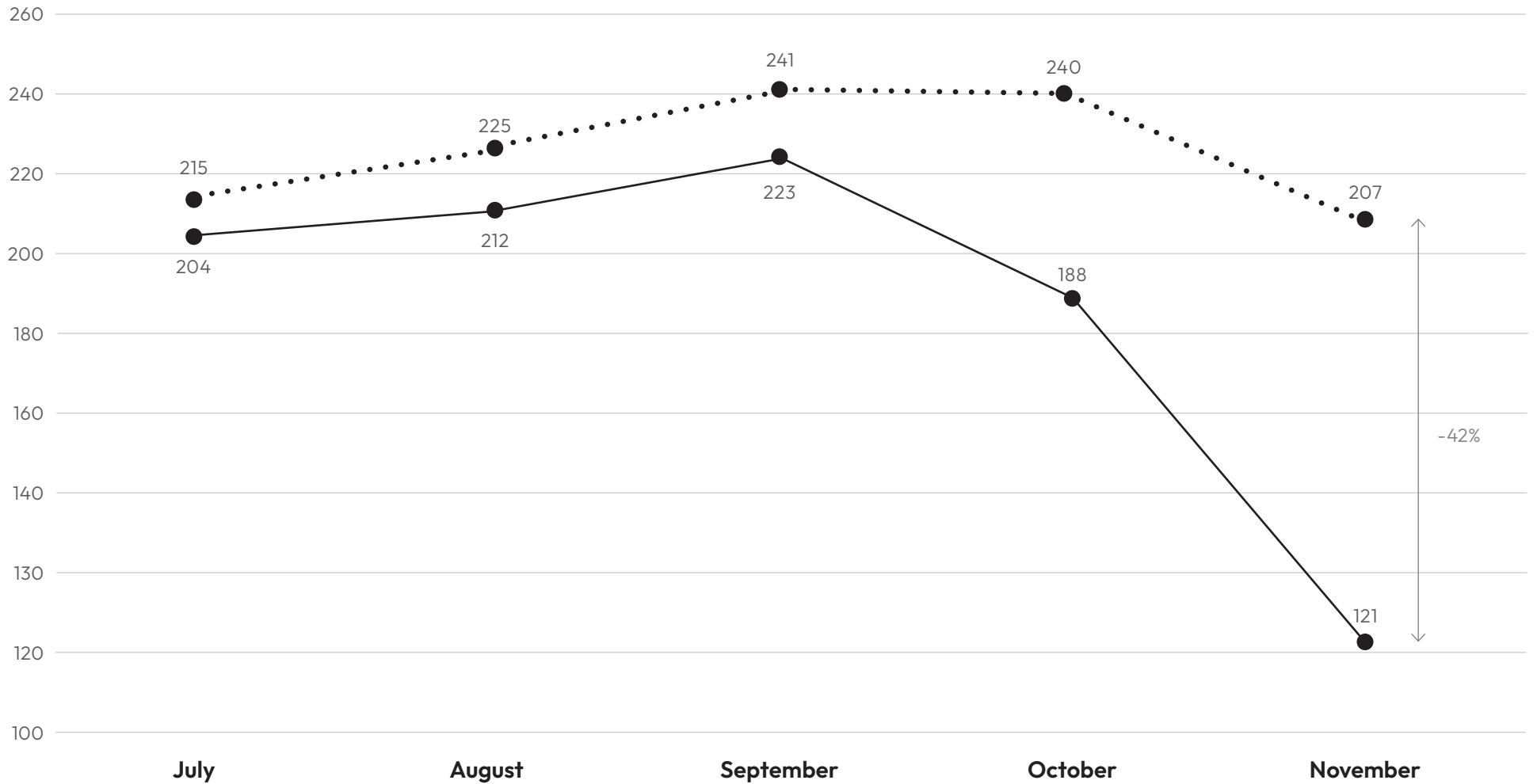




# Luxury Listings for Sale (\$3 Million+)

BY MONTH, YEAR-OVER-YEAR

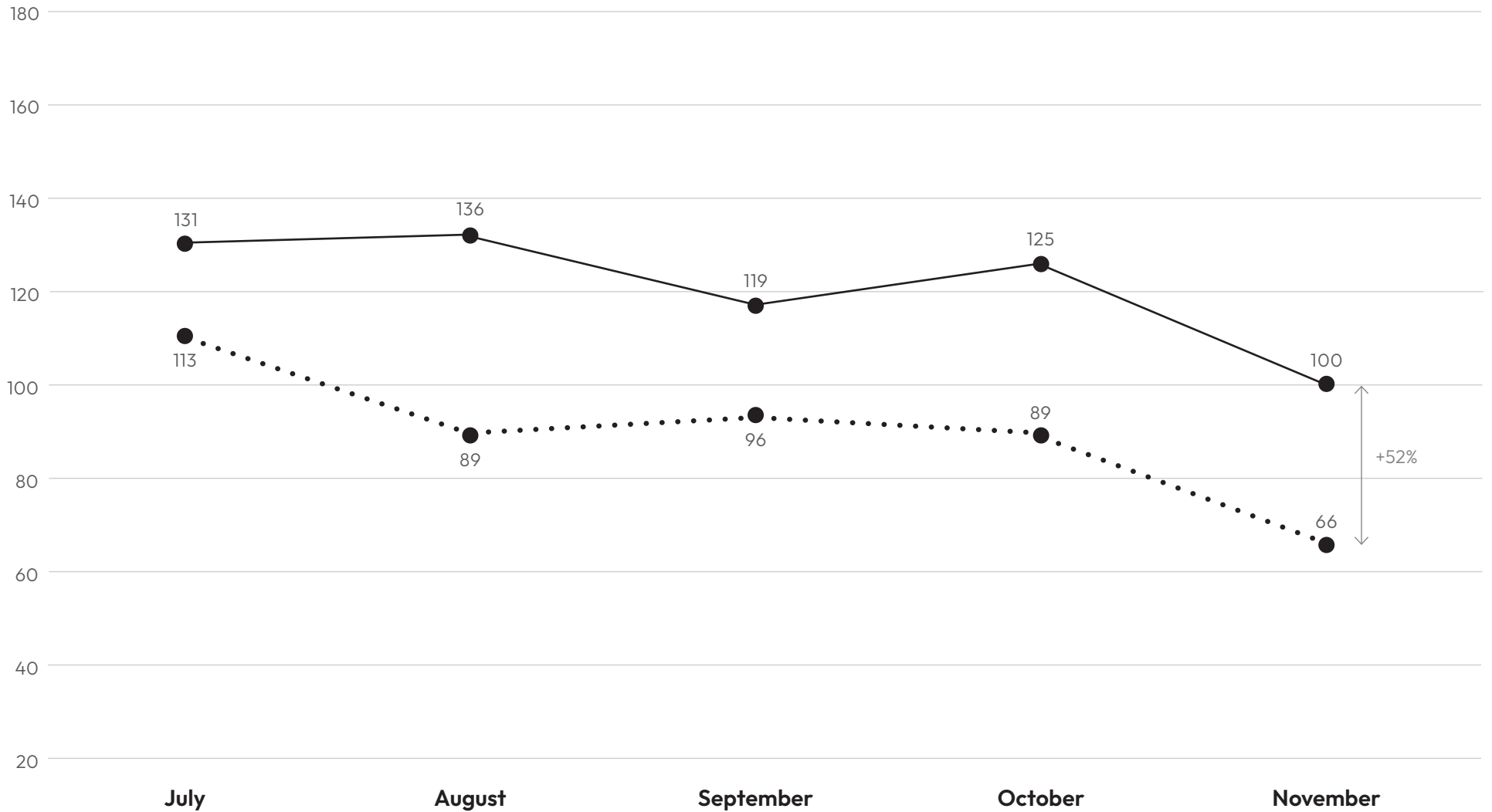
— 2021    ..... 2020



# Luxury Contracts Signed (\$3 Million+)

BY MONTH, YEAR-OVER-YEAR

— 2021    ..... 2020



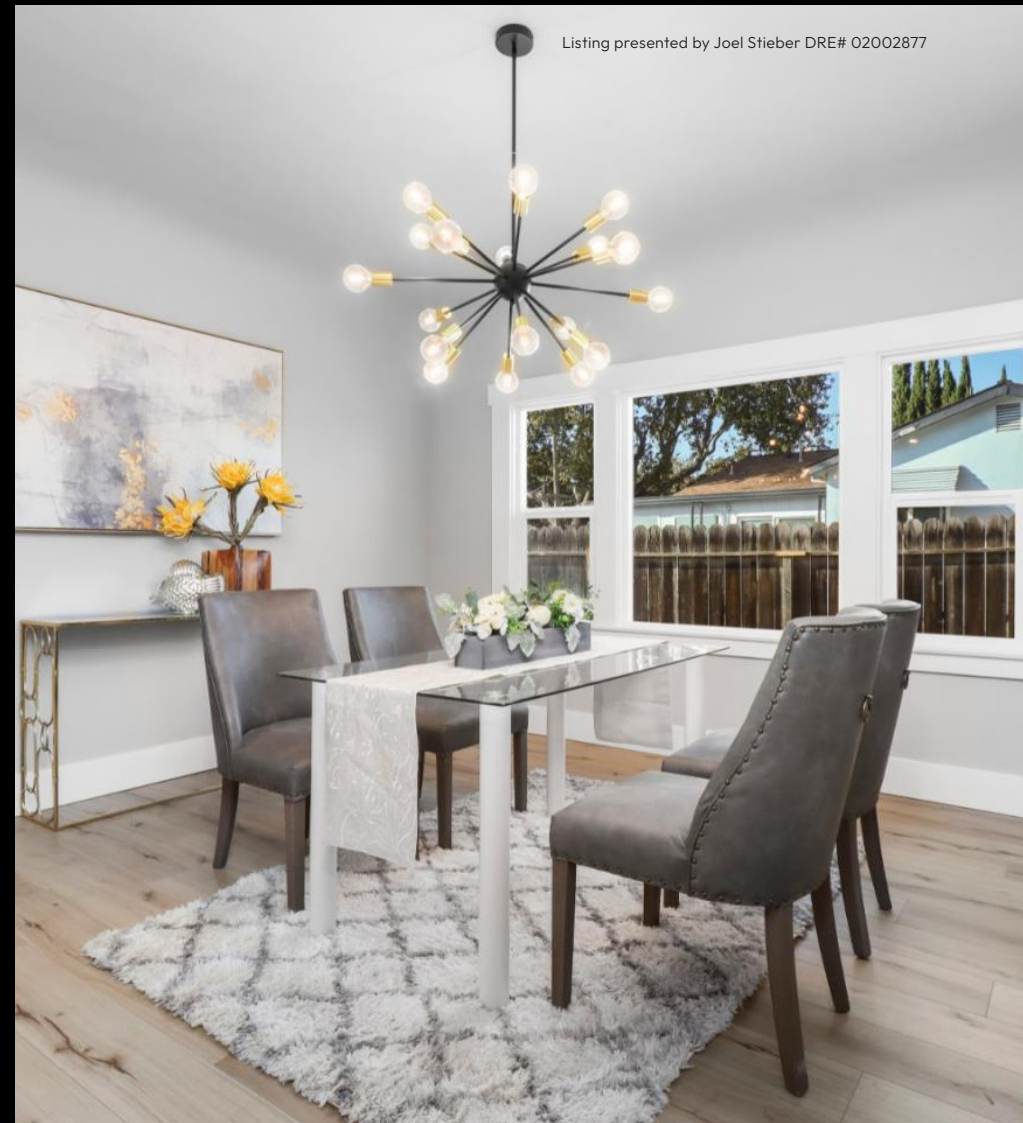


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With uncompromising principles, KW Bay Area Estates has established a new standard of excellence within the industry. The company's growth has been strategic and exciting. Since its inception, the team has successfully represented more than 7,000 transactions, totaling more than \$8 billion in total sales.

Dedicated to upholding unparalleled standards for integrity and client care, they strive to create a culture where agents thrive while developing their own businesses to their maximum potential. KW Bay Area Estates has given their agents over \$2.5 million in profit share.



**KWBAE.COM**

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Market report prepared by Carl Battiste and Conner Dubay.