

March 2022 Santa Clara County Market Update



Overview

MARCH 2022

New Listings

2,230

+11% Year-over-year

Closed Sales

1,471

-1% Year-over-year

Average Days-on-Market

11

-45% Year-over-year

Average Price Per SqFt

\$1,080

+21% Year-over-year

Median Sale Price

\$1.6M

+19% Year-over-year

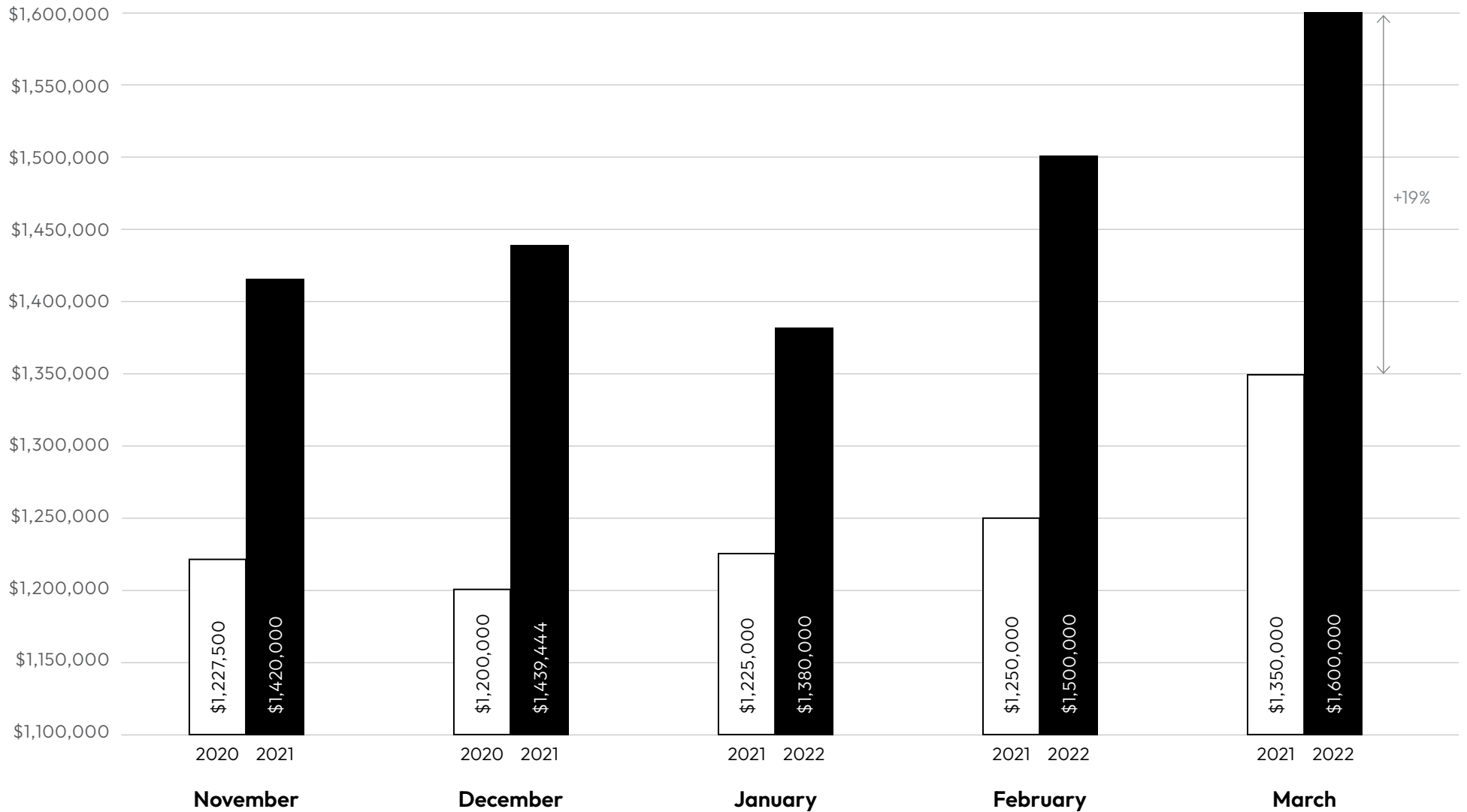
Total Volume

\$2.77B

+17% Year-over-year

Median Sales Price

BY MONTH, YEAR-OVER-YEAR



Santa Clara County

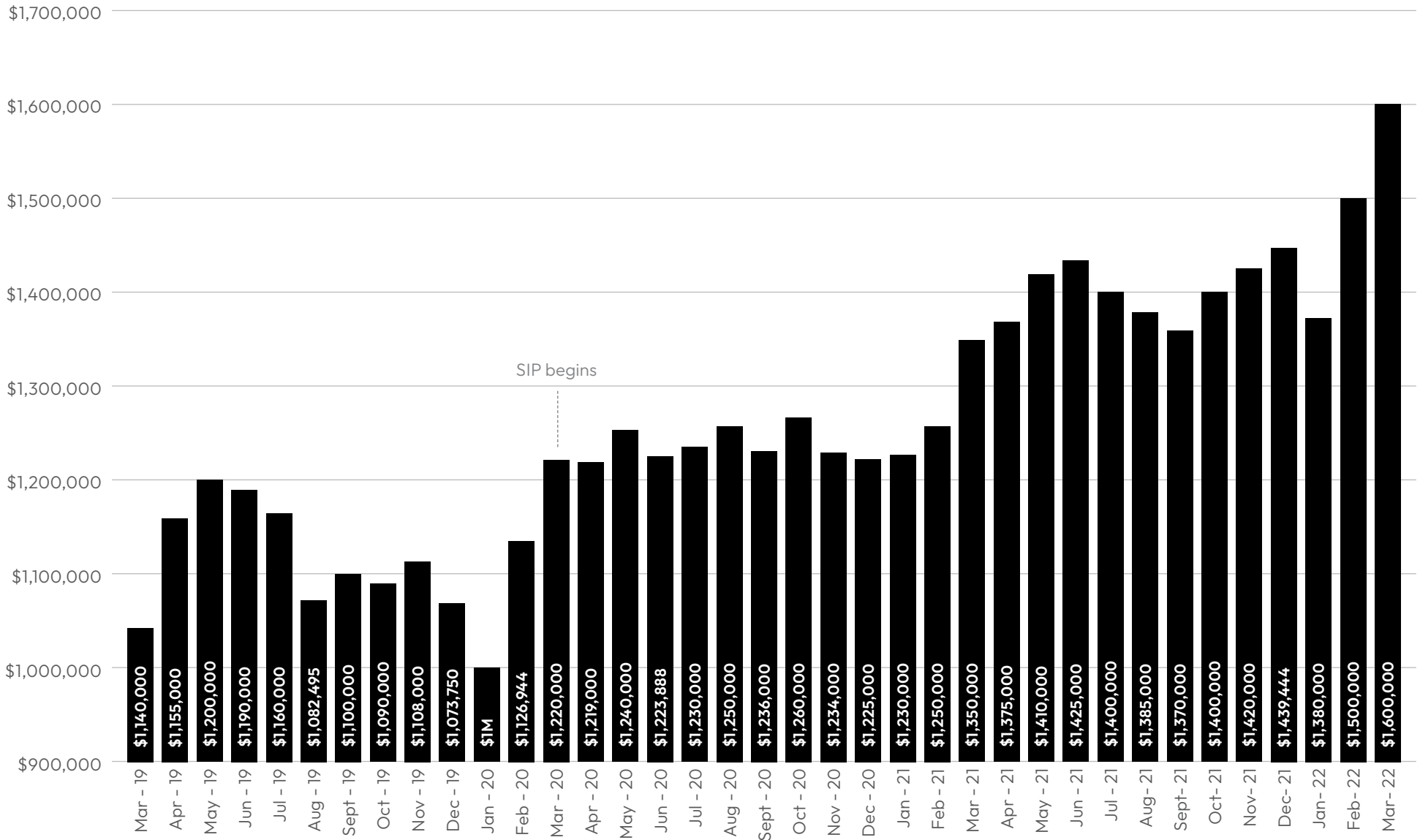
March 2022

Data includes all single family, townhome, and condominium sales in Santa Clara County sourced from MLSlistings. The most recent month's data is based on available numbers, but may change with late reported activity. Data from sources deemed reliable but may contain errors and are subject to revision.

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ESTATES
KELLERWILLIAMS

Median Sales Price

BY MONTH



Santa Clara County

March 2022

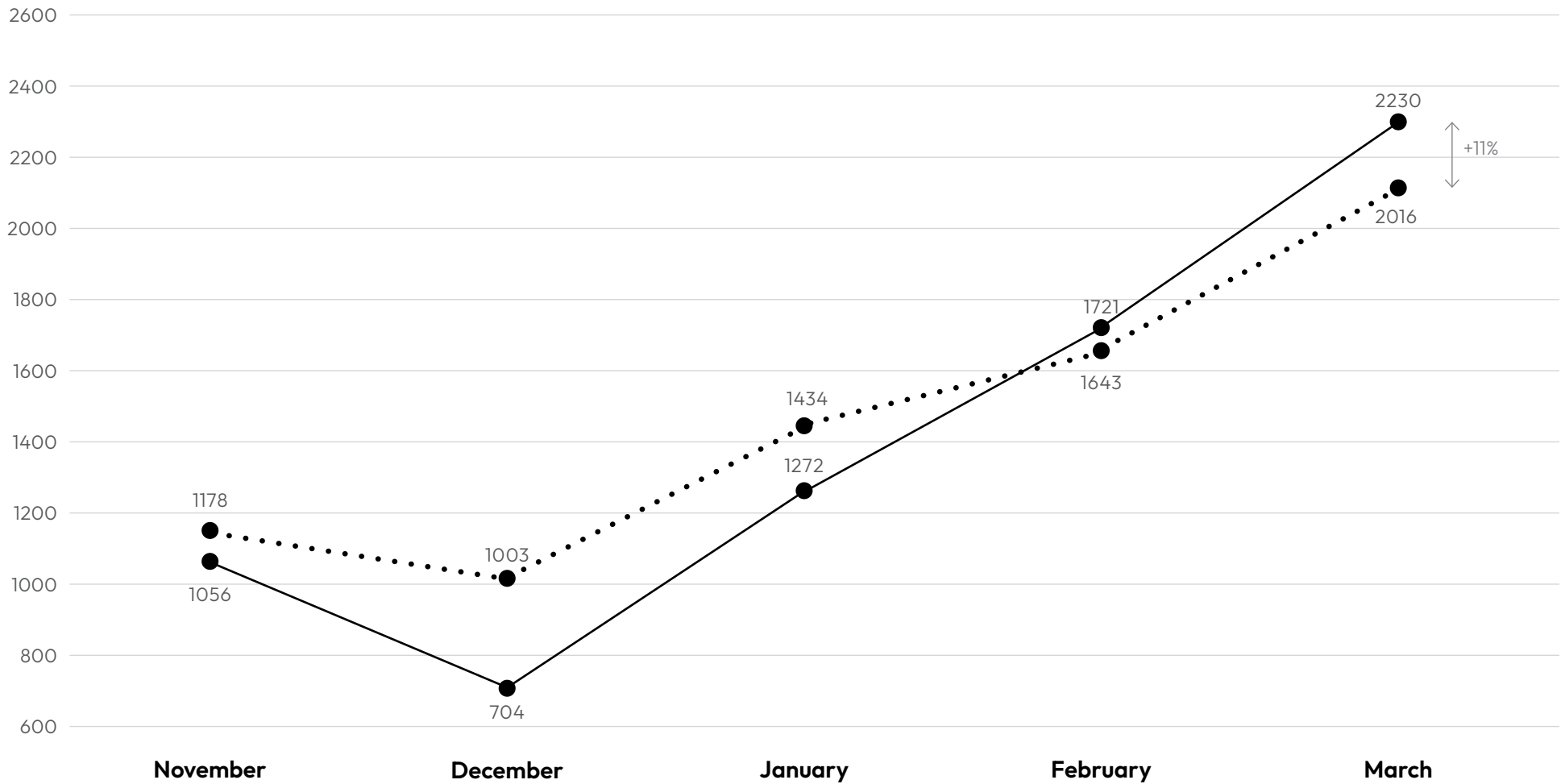
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New Listings

BY MONTH, YEAR-OVER-YEAR

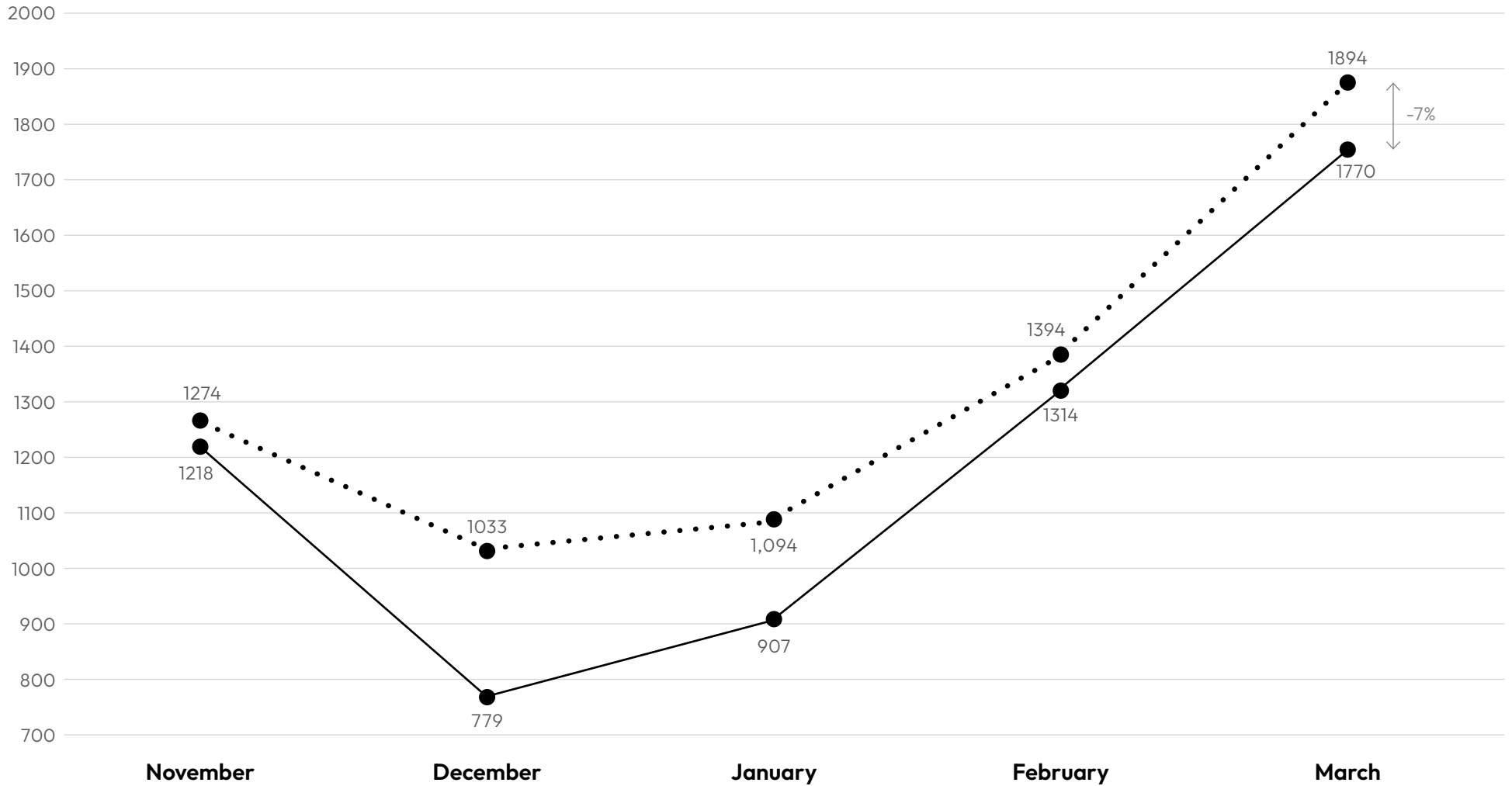
— Current Year
..... Previous Year



Contracts Signed

BY MONTH, YEAR-OVER-YEAR

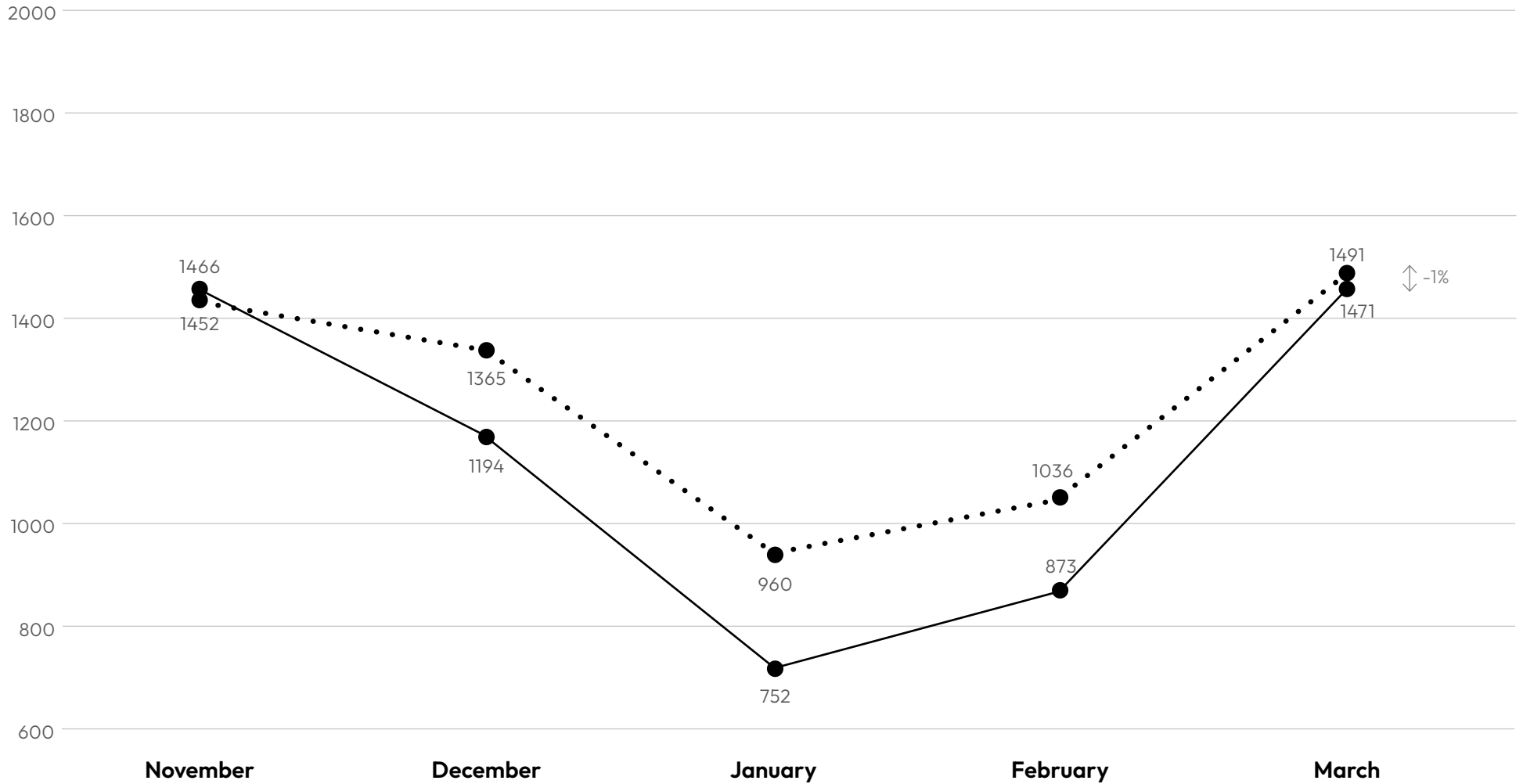
— Current Year Previous Year



Closed Sales

BY MONTH, YEAR-OVER-YEAR

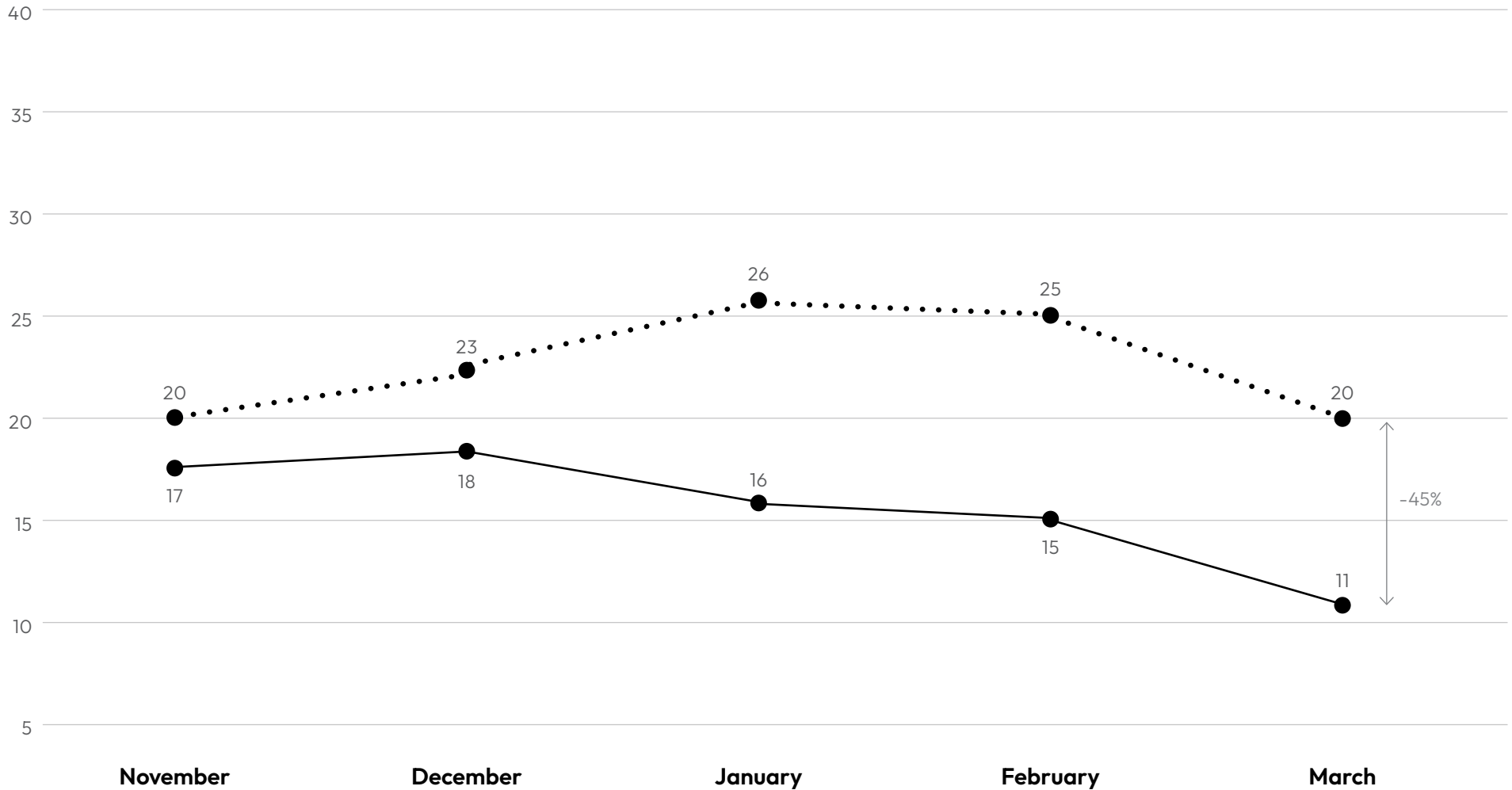
— Current Year
..... Previous Year



Average Days-on-Market

BY MONTH, YEAR-OVER-YEAR

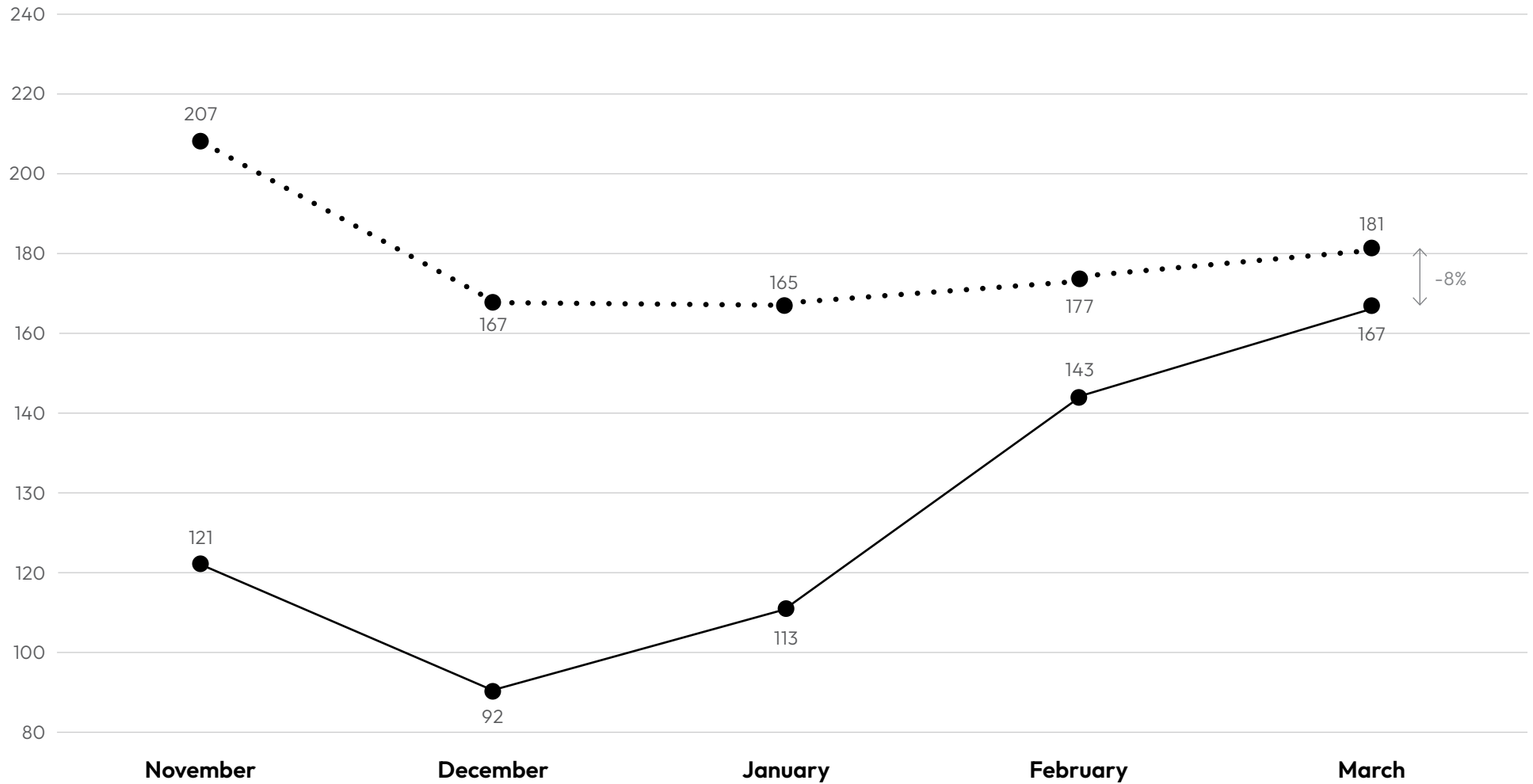
— Current Year Previous Year



Luxury Listings for Sale (\$3 Million+)

BY MONTH, YEAR-OVER-YEAR

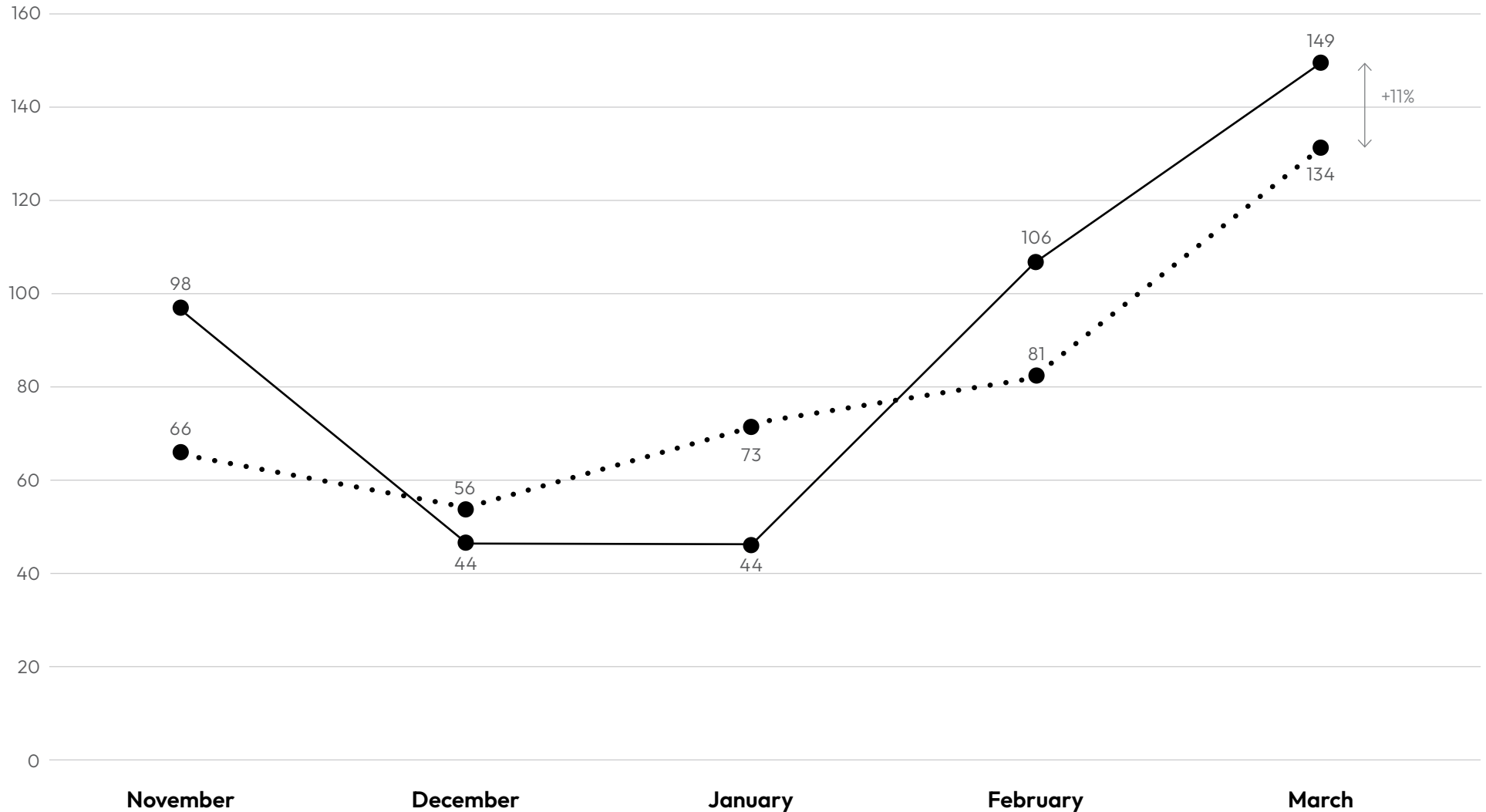
— Current Year ••••• Previous Year



Luxury Contracts Signed (\$3 Million+)

BY MONTH, YEAR-OVER-YEAR

— Current Year
..... Previous Year





Dedicated to Success

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With uncompromising principles, KW Bay Area Estates has established a new standard of excellence within the industry. The company's growth has been strategic and exciting. Since its inception, the team has successfully represented more than 7,000 transactions, totaling more than \$8 billion in total sales.

Dedicated to upholding unparalleled standards for integrity and client care, they strive to create a culture where agents thrive while developing their own businesses to their maximum potential. KW Bay Area Estates has given their agents over \$2.5 million in profit share.



Listing presented by Judith Vandsburger DRE# 01482316



KWBAE.COM

16780 Lark Ave, Los Gatos, CA 95032

12312 Saratoga-Sunnyvale Rd, Saratoga, CA 95070

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Market report prepared by Carl Battiste and Conner Dubay.